

TOP Business



WWW.TOPBUSINESSGMBH.COM

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35 YEARS TOP BUSINESS

OUR STORY

35 years ago

Started 1989 as
“Philips Akademie”

30 years ago

Since 1994, independent
training provider

20 years ago

Since 2004, member of
Grundig Akademie Gruppe
Core staff per 2017: 42
(GAG: 287)

DIN EN ISO 9001
certification since 1993



OUR CORPORATE GROUP

GRUNDIG|AKADEMIE

digicademy
LEHNEN. VERSTEHEN. UMSETZEN

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WFA

WISO-FÜHRUNGSKRÄFTE-
AKADEMIE

klöcktwoe
Managed Training Services


business school
campus nürnberg


ÖPNV Akademie GmbH
Institut für Personalmanagement

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OUR SCOPE OF ACTIVITIES

TT Training and Consulting

- **Next Generation Networks (3G - 5G Access, Fixed Access, IP Core, Service Development and Creation)**
- **Enterprise Networks (IP-PBX, Contact Centers, UCC Solutions)**
- **Information Technologies (Operating Systems, Networking, Applications)**
- **Project Management, Technology and Business Consulting**

SUPPLIER SPECIFIC COURSES

Configuration,
Operation
and Optimization for
Partners and End
Users

Administration for IT

Sales / Pre-sales
for Distributors

Operating Systems

- MS Compact Knowledge for Telecommunication Professionals
- Cloud Link Technology -> Administration -> Advanced

Courses on fixed Network Technology

- SDH, ATM, TCP/IP, ISDN, xDSL , MPLS, Ethernet, SIP,
- PBX, IP-PBX (VoIP Soft Switches)
- Contact Center & UCC Solutions
- Virtualization platforms: (VMWare) Broadcom,

Wireless Access

- SIP DECT, WLAN

Contact Center

- MiCC Business, MiCC Enterprise, MiCC Open SIP

SUPPLIER COURSES ON REQUEST

2 to 5G:

- GSM, GSM-R, GPRS/EDGE, UMTS/HSPA+, IMS, LTE/LTE Adv./LTE Adv. Pro, 5G

Evolution to All-Over IP

- 5G Service delivery
- Road to 5G and LTE, Hotspot 2.0
- LTE Evolution to 5G
- LTE and 5G for System Experts
- LTE and EPS Signaling Protocols and Procedures
- 5G Signaling Protocols and Procedures

SPECIALS

- Troubleshooting (signaling protocols), operation (parameters) and optimization
- WLAN, SIP DECT
- IP Microwave, SDH, ATM, TCP/IP, IPv6, MPLS, Metro Ethernet (MEF 3.0), SD-WAN, SDN, NFV, NAS

IT-KnowHow for Telecom Technicians

Qualitymanagement in
Softwaredevelopment

CTFL / ISTQB® Certification by ISQI
CPRE IREB®
Certified Prof. for Requirements Engineering

IT-Project and
Processmanagement

Certification according PMI®, CAPM®,
SCRUM®, PRINCE2®, ITIL®

OS and Network Administration /
Virtualization

Client/Server OS; Services; Switching &
Routing; Powershell; VMWare® Certification

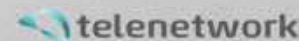
IT Security

IT security for System Engineers • Encryption
Technologies • IT Risc management • Hacker
Defense in Practice

OUR CUSTOMERS

Mobile, Public Fixed & Enterprise Network Infrastructure Suppliers

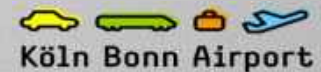
- Service & Support Staff
- Installation, Commissioning, Integration, Administration Personnel
- Developers & Production Staff
- Product & Quality Management Personnel
- Sales & Marketing Staff



OUR CUSTOMERS

Enterprise Network Staff

- Installation & Maintenance
- Administration IT
- Sales, Pre-Sales
- End Users



OUR CUSTOMERS

GSM / LTE and Public Fixed Network Operators

- Operation & Maintenance
- Field Service Staff
- Network Planning & Optimization Staff
- Administration IT
- Sales, Pre-Sales

T-Mobile

celcom
It's in your hands

the-Company.de
we connect the world

arXES-telling
Engineering IT Software Consulting



Alcatel-Lucent

Safaricom

comnet
Communication Networks

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OUR SUPPLIER-SPECIFIC COURSES

- **TOP trainers are Mitel Certified Trainers**
- **TOP re-acts as Sub-contracted Partner**
Delivery “on behalf” of Mitel Partners



- **TOP pro-acts as Approved Education Partner**
Active course selling
Active consulting for Partners and End Users



TOP TRAINING TELECOMMUNICATION CENTER

- 3 Leader Led Training Rooms
- 5 Remote Leader Led Cloud Rooms
- Positioned in the Grundig Academy
- Training mobile and fixed communication infrastructure
- More than 35 years experience
- Individual Professional Network Trainings
- Over 200 freelance trainers available

OUR TEAM



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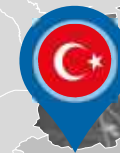
OUR LOCATIONS



NÜRNBERG
GERA



ISTANBUL



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OUR USP's

- Certified Training for vendors
- Experienced in insourcing and outsourcing individual training
- Remote Leader Led Trainings supported by Cloud Technologies
- Hands-on Leader Led Trainings
- Experience and capacity for large scale projects
- Experienced in global training delivery
- Language competence- English, German, Turkish, Russia
- Multicultural Training approaches
- Training delivery at customer's premises
- Remote-Labs



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WEBSITE

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Thank you!

HAVE A SUCESSFULL DAY
WITH US!

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